



# Capability Presentation



## Vision Statement

Helping restaurants, cafeterias & hotels become more profitable.

## Mission Statement

Aster strives to offer 360 degree solutions to its customers by continuously making its kitchens more efficient, cost effective and reliable through innovations, improved presale and post sale services enabled by learnings from day to day experiences.

## Our Values

- Employee is the king
- Empathy and respect towards customers
- Innovations
- Intelligent risk taking
- Investing in employees & customers
- Knowledge sharing

## USP

Flawless kitchens at low price delivered in shortest time

















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**Aster Group**  
[www.asterindia.com](http://www.asterindia.com)

## 16 In-house Brands

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**Aster's Core Business is 'Designing & Setting up Commercial Kitchens'**



**Aster Provides Kitchen Projects & Complete Range of Commercial Food Service Equipment**





**Aster Provides Kitchen Projects & Complete Range of Commercial Food Service Equipment**





**Aster Provides Kitchen Projects & Complete Range of Commercial Food Service Equipment**

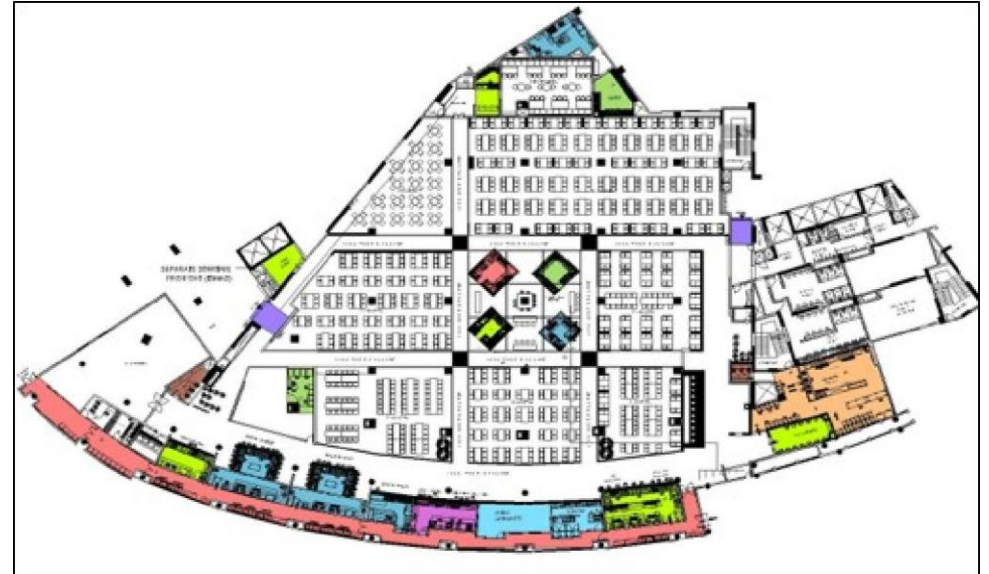


**Aster designs & builds QSR Kitchens**





**Aster Provides Design & Food Service equipment for QSR's**

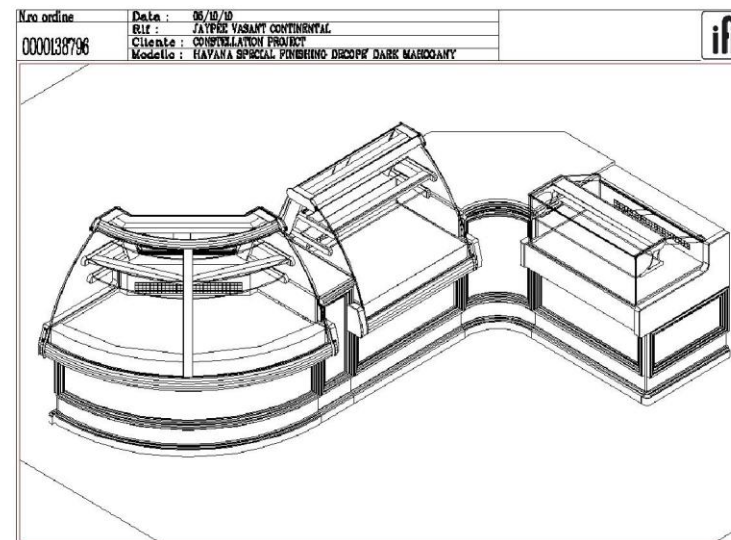


**Aster Provides Design & Food Service equipment for Corporate Cafeterias**





**Aster Provides Design & Food Service equipment for Corporate Cafeterias**



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| Nro ordine | Date :    | 06/10/10  |
| 0000138796 | Rif :     | JATPDC VASANT CONTINENTAL                       |
|            | Cliente : | CONSULTATION PROJECT                            |
|            | Modello : | HAYANA SPECIAL FINISHING DISCOPIE DARK MANGONNY |

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**Aster Provides Food Service equipment for Hotels**



**Aster Provides Complete Range of Food Service equipment**





**Aster Provides Custom SS Fabrication of highest quality**





**Aster Provides Complete Range of Food Service equipment**



**Aster Provides Complete Range of Food Service equipment**



**Aster Provides Complete Range of Food Service equipment**





**Aster Provides Complete Range of Food Service equipment**





**Aster Provides Complete Range of Food Service equipment**



**Aster Provides Complete Kitchen Refrigeration**



**Aster Provides Complete Range of Food Service equipment**





## Aster Provides Exhaust Hoods





**Aster Provides Ansul Fire Suppression System**



**Aster Provides Complete Bar Refrigeration**



**Aster Provides Ware Washing Systems**





**Aster owns 3 well equipped factories in NCR, Pan India offices & Service Network**



**Aster owns 3 well equipped factories in NCR, Pan India offices & Service Network**



**Aster has a large team of F&B Professionals & Engineers to provide optimum solutions for any type of F&B production or service operation**





**Aster has won many Awards & Accolades for its Design, Equipment & Services**

## Aster Technologies Pvt Ltd

- ☐ In business **since 30 years** as India's most competent fabricator of custom stainless steel food service equipment.
- ☐ Aster sets up commercial kitchens for **restaurants, cafeterias, hospitals, base kitchens & hotels.**
- ☐ **Only Vendor** to be prequalified by **KFC, Pizza Hut, Domino's, TGI Friday's, Shakey's Pizza & Ruby Tuesday, Pita Pit, Johnny Rockets, Chili's, Paul Café, Krispy Kreme** when they entered India.
- ☐ **Only manufacturer** in India for Impinger Type Conveyor Pizza Ovens & Combi Ovens
- ☐ **Sole vendor** of Subway for front counters & back counters in India since **2002** and the only vendor to remain unchanged during last **18 years.**
- ☐ Aster has set up over **3000** prestigious kitchens including 700 Subway stores (equipment value of over **Rs. 100 Cr**).
- ☐ **India's top most** provider of Restaurant Fire Suppression Systems as **partner of Tyco Corporation** for R102 & Piranha Restaurant Fire Suppression Systems (currently handling over 250 installations, have won several performance awards). Aster supplies Ansul products under EPCG licence from bonded warehouses.
- ☐ Aster has a factory in Delhi, a warehouse in Delhi and offices in Delhi, Mumbai, Bangalore & Chennai.
- ☐ Aster has **ISO 9000 accreditation.**

## Clients –Corporate Cafeterias

|                    |                                    |  |                 |  |                    |                |
|--------------------|------------------------------------|--|-----------------|--|--------------------|----------------|
| McKinsey & Company | BCG<br>THE BOSTON CONSULTING GROUP | EY<br>Building a better<br>working world | Adobe®          | hp   | GE                 | Cargill®       |
| HCL                | ORACLE®                            | airtel                                   | TATA<br>indicom | GENPACT<br>Global Business Impact™                               | Capsugel®          | INTERGLOBE     |
| DU PONT®           | amazon                             | Nestlé                                   | ESCORTS         | Lucent Technologies<br>Bel Labs Innovations                      | Whirlpool          | TATA<br>MOTORS |
| APOLLO TYRES LTD.  | EXL<br>SERVICE                     | DELL                                     | Bank of America | PHD<br>CHAMBER<br>PROGRESS TECHNOLOGY DEVELOPMENT<br>ESTD - 1990 | citi®              | TECUMSEH       |
| KPMG               | NOKIA                              | o2o                                      | FLUOR DANIEL    | HSBC   | KNORR-BREMSE INDIA |                |



## Clients –Hospitals & Institutions

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## Clients - Hotels

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| <br><b>THE LEELA</b><br>PALACES HOTELS RESORTS | <br><b>TAJ</b><br>Hotels Resorts<br>and Palaces | <br><b>THE LALIT</b>                        | <br>Hotel Annapurna<br><small>NO. 1 ADDRESS IN KATHMANDU</small> | <br><b>Radisson</b><br>HOTELS & RESORTS                             | <br><b>THE PARK</b><br>HOTEL  |
| <br>Oberoi Hotels & Resorts                    | <br><b>FORTUNE</b><br>Member ITC's hotel group  | <br><b>CROWNE PLAZA</b><br>HOTELS & RESORTS | <br><b>Holiday Inn</b>   | <br><b>TRIDENT</b><br>HOTELS  | <br><b>Le MERIDIEN</b>  |
| <br>Hotel SURYA                               | <br>IMPERIAL HOTEL                             | <br><b>pullman</b><br>HOTELS AND RESORTS   | <br><b>ITC HOTELS</b><br>RESPONSIBLE LUXURY                      | <br>NEEMRANA<br>HOTELS   | <br><b>WYNDHAM</b><br>HOTEL GROUP  |
| <br><b>Park Plaza</b><br>Hotels & Resorts    | <br><b>DOUBLETREE</b><br>HOTEL                | <br><b>BlueDiamond</b><br>Resorts         | <br><b>SHANGRI-LA</b><br>HOTELS and RESORTS                    | <br><b>Claridge hotel</b><br><small>Member of WORLDHOTELS</small> | <br><b>WILDFLOWER</b><br>HALL<br><small>SHIMLA IN THE HIMALAYAS</small> |

## Clients - Restaurants

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## Clients - Restaurants

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## Ware Washing Division - Washmatic India

- ☐ Washmatic has been manufacturing Commercial Dishwashers in India **since 2010**. These machines are suitable for **restaurants, bars, QSR's, cafeterias, hospitals, office pantries, coffee bars & hotels**.
- ☐ Winner of IPF Product Excellence Award
- ☐ Washmatic is the **only manufacturer** of commercial dish washers in India.
- ☐ Washmatic manufactures **complete range** of commercial dish washers in India including Flight Type Dishwashers, Rack Conveyor Machines, Hood Type Dishwashers, under counter dish washers glass washers.
- ☐ Washmatic also manufactures **detergent**, rinse aid, pre rinse spray hose, hose reel, vapour hood, detergent pump, rinse aid & roller tables.
- ☐ Washmatic manufactures several models of **Crate Washers**
- ☐ Washmatic manufactures **poly cord conveyors** for ware handling.
- ☐ Washmatic also manufactures, vegetable washers, automatic water softeners & conveyorized UV sanitisers.
- ☐ Washmatic has **ISO 9000 accreditation & CE certification**.



Washmatic is the only Indian company ever in food service equipment segment to be nominated for IPF award for Industrial excellence .





## Kitchen Refrigeration Division - Stellar Gastronom

- ☐ Stellar is India's **leading** manufacturer of refrigerators & freezers for **restaurants, bars, QSR's, cafeterias, hospitals, office pantries, coffee bars, & hotels.**
- ☐ Stellar is India's **leading manufacturer** of SS reach in and roll in type blast chillers & freezers.
- ☐ Stellar is India's **sole manufacturer** of upright freezers with forced draft cooling.
- ☐ Stellar produces **largest range** of commercial refrigeration products which includes counter chillers with back units, low temperature display cabinets, dual temperature machines, upright chillers, counter chillers, glass frosters, beverage coolers, open chillers, pizza make lines, sandwich tables & cold rooms. Pic
- ☐ Stellar **offers refrigerators** with UV cycles, humidity control & remote access.
- ☐ Stellar has a factory in Delhi, warehouses in Delhi & Sahibabad and offices in **Delhi, Mumbai, Bangalore & Chennai.**
- ☐ Stellar has **ISO 9000 accreditation & CE certification.**



## Subway KES India

- ☐ Stellar is the **KES for Subway** whereby it offers entire Subway store in a single shipment on ex stock basis.
- ☐ Stellar operates a **portal** for online ordering by Subway Franchises.
- ☐ Stellar procures goods from Subway approved vendors in **various countries** and delivers to Subway stores in India and neighbouring countries.
- ☐ Stellar is the **only organisation in India** doing this business successfully in the hospitality sector.



## Food Service Equipment Consolidation - Constellation Projects

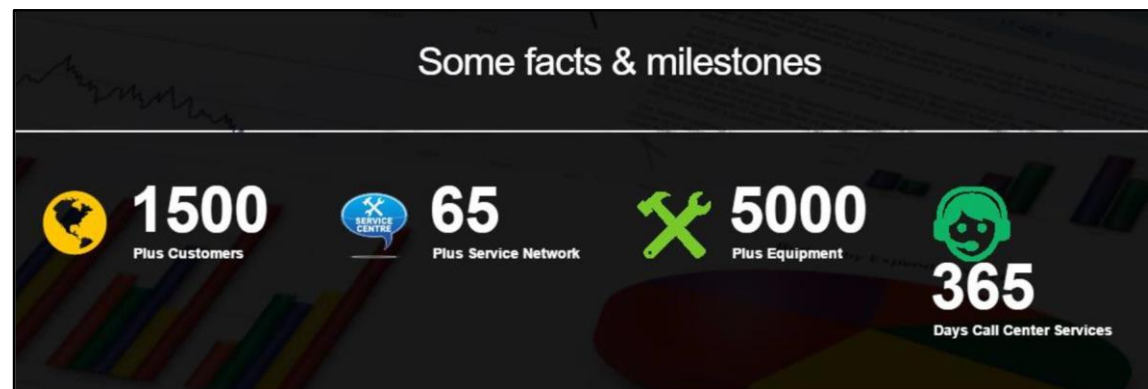
- ☐ Constellation is leading kitchen equipment consolidator in India for five star hotels & rest of the hospitality sector **since 1994.**
- ☐ Constellation is **India's top** kitchen equipment contractor for display kitchens.
- ☐ Constellation is Indian partner for **over 150** international brands of food service equipment
- ☐ Constellation has installed kitchens with capacity up to **38000 meals** per day.
- ☐ Constellation has the **finest team** for execution of commercial kitchen projects





## Service Division - Kenfixit

- ☐ Ken-Fixit is India's sole business entity engaged exclusively in offering comprehensive services for repair & maintenance of commercial kitchens.
- ☐ Ken-Fixit caters to **restaurants, bars, QSR's, cafeterias, hospitals, office pantries, coffee bars, & hotels.**
- ☐ Ken-Fixit offers its services on **Pan India** basis through its regional offices & country wide service network.
- ☐ Ken-Fixit undertakes, **AMC's, repairs, installations**, trainings & supplies parts for all types of commercial food service equipment.



## Fire Suppression Systems - Aster Ansul

- ❑ Aster Ansul, a division of Aster Technologies Pvt Ltd offers **kitchen fire suppression** systems to commercial kitchens. Pic
- ❑ Aster Ansul offers **R102 & Piranha** Restaurant Fire Suppression Systems and K Guard Fire Extinguishers for automatic suppression of K class fires.
- ❑ These systems conform to **NFPA 17A / 96 & UL 300** and are best in the category in the world.
- ❑ Aster Ansul supplies imported goods from **bonded warehouse** against EPCG licence on ready delivery basis.
- ❑ Aster is **partner of Tyco Corporation**, USA for India for the kitchen products.
- ❑ Aster maintains a team of factory trained & Ansul Authorized engineers with **country wide** office network for prompt service to its clients.



## Koffee Hubb

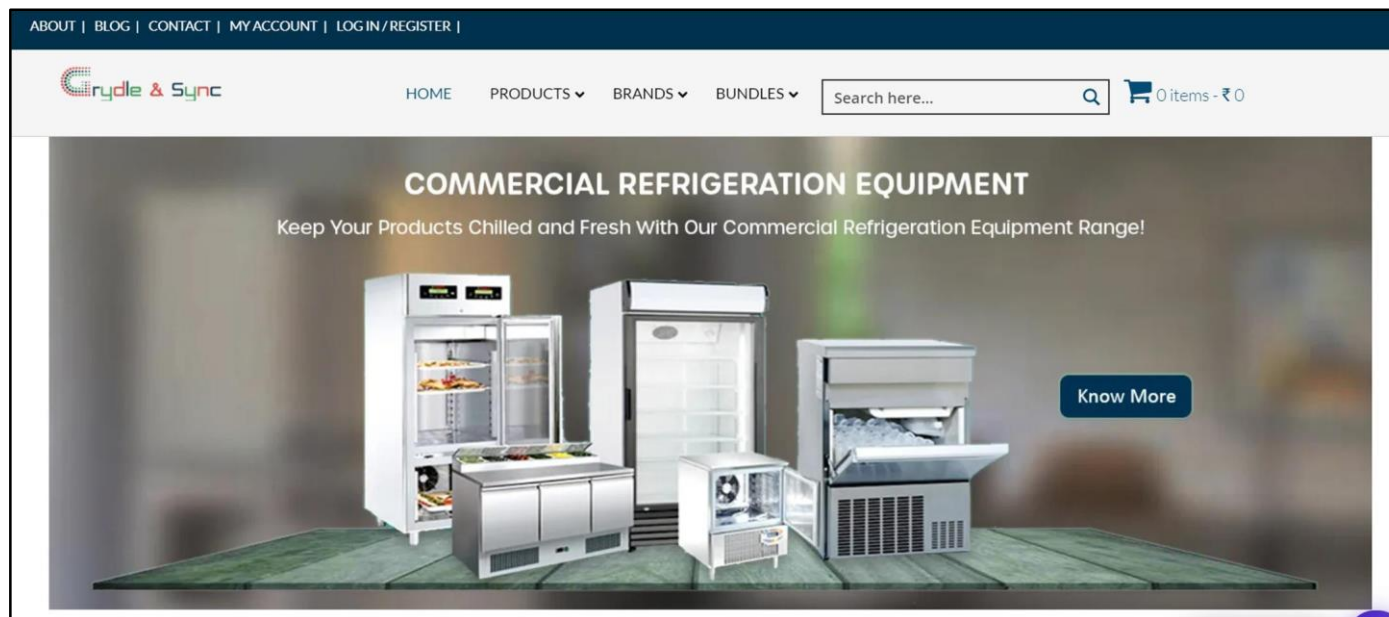
- ☐ Koffee Hubb is engaged in providing **comprehensive coffee solutions** including Barista training by in-house team.
- ☐ Koffee Hubb supplies finest semi automatic & fully automatic **coffee machines** and all types of beverage equipment in the world at a reasonable price backed by efficient service and ready delivery of parts.
- ☐ Koffee Hubb provides high quality **coffee beans**, complete range of coffee **accessories & consumables**.
- ☐ Koffee Hubb supplies coffee machines on **rent**.
- ☐ Koffee Hubb offers **franchise** for coffee bars.





## On Line Platform – Grydle & Sync

- ☐ G&S is a portal for online ordering of equipment with over 10000 SKU's
- ☐ It offers Chat options & prompt deliveries



## Recent Experience

The following projects were completed on time in spite of difficult timelines:

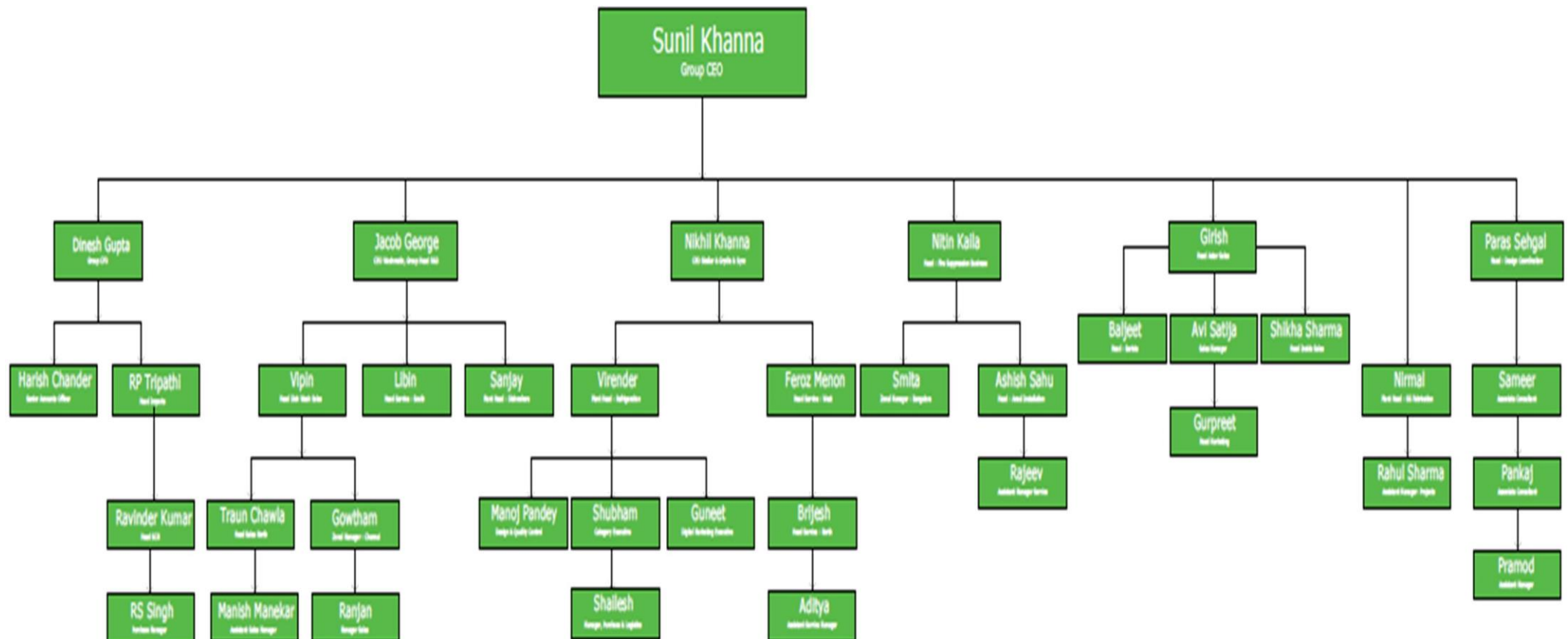
- Medanta, Lucknow catering to 8000 meals per day (90 days)
- Club Beryl by Emaar, Gurugram to cater to 2000 meals per day (28 days)
- Spree Club at Godrej Tree Housing at Mumbai (60 days)
- Cafeteria for Wacker Metroark, Kolkata (30 days)
- Indian School of Hospitality, Gurugram with Food Hall, Speciality Restaurant and Bakery (4 months)
- Haldiram's state of the art production facility at Noida (3 months)
- Hotel Marina, Agra with restaurants and banqueting (3 months)

## Senior Management

| Senior Management |                   |                            |                               |            |
|-------------------|-------------------|----------------------------|-------------------------------|------------|
| S No              | Name              | Qualification              | Desigation                    | Experience |
| 1                 | SUNIL KHANNA      | Bachelor of Engg, DCE      | Group CEO                     | 41 years   |
| 2                 | Dinesh Kumar      | B Com,CA                   | Group CFO                     | 26 Years   |
| 3                 | Jacob George      | BTech (MGU), MBA           | CEO Washmatic, Group Head R&D | 21 Years   |
| 4                 | Nikhil Khanna     | B Tech (BITS), MBA (IIMC ) | CEO Stellar & Grydle & Sync   | 6 Years    |
| 5                 | Sunil Nirmal      | Dip. Elec Engg             | Plant Head - SS Fabrication   | 30 Years   |
| 6                 | Sanjay Singh      | Dip. Mech Engg             | Plant Head - Dishwashers      | 35 Years   |
| 7                 | Virender Singh    | Dip. Mech Engg             | Plant Head - Refrigeration    | 13 Years   |
| 8                 | Dinesh Bhardwaj   | Dip. Mech Engg             | Head - Projects Team          | 33 Years   |
| 9                 | Chef Girish Kumar | BHM, B.TECH , MBA (IMT)    | Head Aster Sales & Projects   | 18 Years   |
| 10                | Chef Paras Sehgal | BHM , BSc, MBA             | Head - Design Coordination    | 14 Years   |



| S No | Name           | Qualification       | Desigation                       | Experience |
|------|----------------|---------------------|----------------------------------|------------|
| 11   | Feroz Memon    | Dip MechEngg), MBA, | Head Service - West              | 16 Years   |
| 12   | Brijesh Kumar  | Dip Refrigeration   | Head Service - North             | 11 Years   |
| 13   | Libin Kurian   | B Tech (MGU)        | Head Service - South             | 8 Years    |
| 14   | Joty Prakash   | Dip Engg            | Head Service - East              | 14 Years   |
| 15   | Baljeet Singh  | B. Com Hons         | Head - Barista                   | 15 Years   |
| 16   | Nitin Kaila    | B Tech, MBA         | Head - Fire Suppression Business | 22 Years   |
| 17   | Ashish Sahu    | B Tech (UPTU)       | Head - Ansul Installation        | 9 Years    |
| 18   | M. Gowtham     | BE (MIT), MBA       | Zonal Manager - Chennai          | 14 Years   |
| 19   | Vipin Kumar    | BA, MBA (MDU)       | Head - Dish Wash Sales           | 12 Years   |
| 20   | Tarun Chawla   | B.Com               | Head Sales North                 | 18 Years   |
| 21   | Smita Kumari   | BA , MBA            | Zonal Manager - Bangalore        | 14 Years   |
| 22   | Jasmine Walia  | B Com Hons, MBA     | Manager HR                       | 9 Years    |
| 23   | Shikha Sharma  | B Pharma, MBA       | Head Inside Sales                | 7 Years    |
| 24   | R P Tripathi   | B.Com (APS)         | Head Imports                     | 47 Years   |
| 25   | Ravinder Kumar | B. Com              | Head SCM                         | 20 Years   |



## Projects in NCR

Experience in last 3 years in terms of volume of project (Kitchen area only) executed for Kitchen Projects in **Delhi NCR**

| S No | Project Name                                 | Client name                        | kitchen Area (Sq. ft) | Contract Value (INR) | Start of work (MM-YYYY) | Completion of work (MM-YYYY) | Project Location (in Delhi NCR) |
|------|--|------------------------------------|-----------------------|----------------------|-------------------------|------------------------------|---------------------------------|
| 1    | Fab Cafes across India                       | Fab Café Foods Pvt Ltd             | 20000                 | 2.97                 | 43101                   | Mar 2018                     | Across India                    |
| 2    | Subway Restaurants                           | IPC, Middle East, Asia & Africa    | 50000                 | 3.5                  | Jan '18                 | Dec'18                       | Across India                    |
| 3    | Subway Restaurants                           | IPC, Middle East, Asia & Africa    | 50000                 | 3.5                  | Jan '19                 | Dec'19                       | Across India                    |
| 4    | Various outlets at Delhi Airport-T3 Terminal | Travel Food services               |                       | 0.1                  | Apr' 18                 | May' 18                      | IGI, Delhi                      |
| 5    | Samsung Noida                                | New Vision fire safety enterprises |                       | 0.23                 | July'18                 | Aug'18                       | Noida                           |
| 6    | Haldiram's Mohan Estate                      | Haldiram marketing                 |                       | 0.056                | Sep' 18                 | Oct'18                       | Mohan Estate, Delhi             |
| 7    | Haldiram's Rohini                            | Haldiram Products Pvt. Ltd         |                       | 0.057                | Dec'18                  | Jan'19                       | Rohini, Delhi                   |
| 8    | Haldiram's Sec-18, Noida                     | Haldiram Ethnic Pvt. Ltd           |                       | 0.083                | Feb'19                  | Mar'19                       | Sec-18, Noida                   |
| 9    | Haldiram's, Spice mall, Noida                | Haldiram Ethnic Pvt. Ltd           |                       | 0.084                | Mar'19                  | Apr'19                       | Spice mall, Noida               |
| 10   | Haldiram's, Mall of India, Noida             | Haldiram Ethnic Pvt. Ltd           |                       | 0.069                | Aug'19                  | Sep'19                       | Mall of India, Noida            |
| 11   | The Big Chill Café, CP                       | Big Chill Café                     | 3000                  | 0.4                  | Oct '18                 | Dec '18                      | Connaught Place, New Delhi      |
| 12   | The Big Chill Café, Aardee City Mall         | Big Chill Café                     | 3000                  | 0.45                 | May '19                 | Sep '19                      | Gurugram                        |
| 13   | The Big Chill Creamery Khan Market           | Big Chill Café                     | 500                   | 0.4                  | May '19                 | Sep '19                      | Khan Market, New Delhi          |
| 14   | The Big Chill Cakery, Cyber Hub              | Big Chill Café                     | 800                   | 0.2                  | Sep '19                 | Dec '19                      | Cyber Hub, Gurugram             |
| 15   | Haldiram's                                   | Haldiram's                         |                       | 1                    | 2019                    | 2019                         |                                 |
| 16   | French Bakery Pvt Ltd                        | L'Opera                            | 10000                 | 1.4                  | July'18                 | Dec '19                      | Delhi                           |
| 17   | ITC Maurya, Delhi                            | ITC                                | 50000                 | 0.17                 | Feb'19                  | Apr'19                       | Delhi                           |
| 18   | Four Points By Sheraton-Gurgaon              | Boom Exports                       |                       | 0.17                 | Jun'19                  | Aug'18                       | Gurugram                        |
| 19   | Food Hall                                    | Future Group                       | 200000                | 2                    | Jan '17                 | Dec'17                       | Faridabad                       |
| 20   | Lodhi Colony Restaurant Project              | RVN Hospitality                    | 5000                  | 0.4                  | Aug'19                  | Nov'19                       | Delhi                           |
| 21   | Le Marche Supermarket Gurgaon                | Marche Retail                      | 8000                  | 0.3                  | Jul'19                  | Sep'19                       | Gurugram                        |
| 22   | Nirula's Ice Cream Parlours                  | Coldsmith Retail                   | 20000                 | 0.8                  | Jan'19                  | Dec'9                        | Delhi                           |
| 23   | Paul Café, Gurgaon                           | Comax Hospitality                  | 4000                  | 0.4                  | Nov'18                  | Jan'19                       | Gurugram                        |
| 24   | Havell's Cafeteria Noida                     | Explore Associates                 | 4000                  | 0.3                  | Oct'18                  | Dec'18                       | Noida                           |
| 25   | Manor Hotel Restaurant, Delhi                | Manmohan Singh                     | 6000                  | 0.3                  | Jan'19                  | Apr'19                       | Delhi                           |
| 26   | Comorin Restauraan Gurgaon                   | Ektra Hospitality                  | 6000                  | 0.23                 | Oct'18                  | Dec'18                       | Gurugram                        |



## Experience

*Experience in last 5 years in terms of volume of project (F&B) executed*

| Sl. No. | Project Name                                 | Client Name                       | FNB (Sq ft) | Scope of work         | Start of work (MM-YYYY) | Completion of work (MM-YYYY) |
|---------|--|-----------------------------------|-------------|-----------------------|-------------------------|------------------------------|
| 1       | Medanta Hospital, Lucknow                    | Medanta Holdings Pvt Ltd          | 20000       | Supply & Installation | Dec, 2018               | April, 2019                  |
| 2       | Wacker Chemicals Factory Cantee, Kolkata     | Wacker Metroark Chemicals Pvt Ltd | 6000        | Supply & Installation | March, 2019             | April, 2019                  |
| 3       | Godrej Clubhouse- The Trees, Clubhouse       | Godrej Properties Ltd             | 6000        | Supply & Installation | 2019                    | 2019                         |
| 4       | Fab Cafes across India                       | Fab Café Foods Pvt Ltd            | 6000        | Supply & Installation | Jan-18                  | Mar 2018                     |
| 5       | Subway Restaurants                           | IPC, Middle East, Asia & Africa   | 20000       | Supply & Installation | Jan '16                 | Dec'16                       |
| 6       | Subway Restaurants                           | IPC, Middle East, Asia & Africa   | 20000       | Supply & Installation | Jan '17                 | Dec'17                       |
| 7       | Subway Restaurants                           | IPC, Middle East, Asia & Africa   | 20000       | Supply & Installation | Jan '18                 | Dec'18                       |
| 8       | Subway Restaurants                           | IPC, Middle East, Asia & Africa   | 20000       | Supply & Installation | Jan '19                 | Dec'19                       |
| 9       | Ritz Carlton Pune                            | Rite Equipment                    | 30000       | Supply & Installation | Jan'18                  | June '19                     |
| 10      | Radisson Noida                               | MBD Group                         | 15000       | Supply & Installation | 42461                   | 42491                        |
| 11      | Various outlets at Delhi Airport-T2 Terminal | HMS Host Services                 | 6000        | Supply & Installation | 42979                   | 43009                        |
| 12      | Max Hospital                                 | Max Healthcare-Saket              | 10000       | Supply & Installation | 42826                   | 42795                        |

|    |  |                                    |       |                       |         |         |
|----|--|------------------------------------|-------|-----------------------|---------|---------|
| 13 | Various outlets at Delhi Airport-T3 Terminal | Travel Food services               | 6000  | Supply & Installation | 43191   | 43221   |
| 14 | Samsung Noida                                | New Vision fire safety enterprises | 2000  | Supply & Installation | 43282   | 43313   |
| 15 | Haldiram's Mohan Estate                      | Haldiram marketing                 | 10000 | Supply & Installation | 43344   | 43374   |
| 16 | Haldiram's Jawalaheri                        | Haldiram Products Pvt. Ltd         | 1000  | Supply & Installation | 43374   | 43405   |
| 17 | Haldiram's Rohini                            | Haldiram Products Pvt. Ltd         | 1000  | Supply & Installation | 43435   | 43466   |
| 18 | Haldiram's Sec-18, Noida                     | Haldiram Ethnic Pvt. Ltd           | 1000  | Supply & Installation | 43497   | 43525   |
| 19 | Haldiram's, Spice mall, Noida                | Haldiram Ethnic Pvt. Ltd           | 800   | Supply & Installation | 43525   | 43556   |
| 20 | Haldiram's, Mall of India, Noida             | Haldiram Ethnic Pvt. Ltd           | 800   | Supply & Installation | 43678   | 43709   |
| 21 | The Big Chill Café, Noida                    | Big Chill Café                     | 600   | Supply & Installation | May '16 | Aug '16 |
| 22 | The Big Chill Café, CP                       | Big Chill Café                     | 600   | Supply & Installation | Oct '18 | Dec '18 |
| 23 | The Big Chill Café, Aardee City Mall         | Big Chill Café                     | 600   | Supply & Installation | May '19 | Sep '19 |
| 24 | The Big Chill Creamery Khan Market           | Big Chill Café                     | 400   | Supply & Installation | May '19 | Sep '19 |
| 25 | The Big Chill Cakery, Cyber Hub              | Big Chill Café                     | 600   | Supply & Installation | Sep '19 | Dec '19 |
| 26 | Haldiram's                                   | Haldiram's                         | 10000 | Supply & Installation | 2019    | 2019    |
| 27 | French Bakery Pvt Ltd                        | L'Opera                            | 3000  | Supply & Installation | July'18 | Dec '19 |
| 28 | Hazelnut Factory Patisserie & Base Kitchen   | Badal Foods                        | 10000 | Supply & Installation | Jan-19  | Oct '19 |

|    |                                      |                                       |       |                       |         |         |
|----|--------------------------------------|---------------------------------------|-------|-----------------------|---------|---------|
| 29 | Sandal Suites-Noida                  | Rans Technocrats                      | 20000 | Supply & Installation | Jan-17  | 42826   |
| 30 | Taj Palace, Delhi                    | Indian Hotel Company Ltd              | 20000 | Supply & Installation | Mar-17  | 42856   |
| 31 | Taj Ambassador, Delhi                | Indian Hotel Company Ltd              | 20000 | Supply & Installation | Nov-17  | 43070   |
| 32 | Taj Exotica, Goa                     | Indian Hotel Company Ltd              | 15000 | Supply & Installation | Oct-17  | 43040   |
| 33 | Taj Cromandel, Chennai               | Indian Hotel Company Ltd              | 15000 | Supply & Installation | Aug-17  | 42979   |
| 34 | Taj Mahal Palace-Mumbai              | Indian Hotel Company Ltd              | 15000 | Supply & Installation | Jul-17  | 42979   |
| 35 | Radisson Agra                        | Sincere Delvelopers Pvt. Ltd          | 15000 | Supply & Installation | Sep-17  | 43040   |
| 36 | ITC Mughal, Agra                     | ITC Ltd.                              | 15000 | Supply & Installation | Mar-18  | 43191   |
| 37 | Indian Culinary Institute-Tirupati   | Apollo Kitchen Equipment, Ahmedabad   | 10000 | Supply & Installation | Aug-18  | 43374   |
| 38 | Club O7-Ahmedabad                    | Seven Leisure Pvt Ltd                 | 6000  | Supply & Installation | May-18  | 43374   |
| 39 | Restautants at Bangalore Airport     | HMS Host, Bangalore                   | 1500  | Supply & Installation | Jan-19  | 43497   |
| 40 | ITC Maurya, Delhi                    | ITC                                   | 15000 | Supply & Installation | Feb-19  | 43556   |
| 41 | Haldiram Frozen foods kitchen-Nagpur | Haldiram Foods International Pvt. Ltd | 20000 | Supply & Installation | Nov-19  | 43831   |
| 42 | Four Points By Sheraton-Gurgaon      | Boom Exports                          | 15000 | Supply & Installation | Jun-19  | 43678   |
| 43 | Food Hall                            | Future Group                          | 20000 | Supply & Installation | Jan '17 | Dec '17 |

|    |   |                           |      |                       |         |       |
|----|---|---------------------------|------|-----------------------|---------|-------|
| 44 | Johnny Rockets Restaurant, CP           | Prime Gourmet Foods       | 600  | Supply & Installation | Jan-16  | 42430 |
| 45 | Johnny Rockets Restaurant, Cyber Hub    | Prime Gourmet Foods       | 600  | Supply & Installation | Jan-16  | 42430 |
| 46 | Johnny Rockets Restaurant, Noida        | Prime Gourmet Foods       | 600  | Supply & Installation | Nov-17  | 43101 |
| 47 | Town Hall Mumbai                        | RVN Hospitality           | 900  | Supply & Installation | Nov-18  | 43466 |
| 48 | Aryan's Restaurant Gomti Nagar, LKN     | Yash Foods                | 900  | Supply & Installation | Sep-16  | 42675 |
| 49 | Aryan's Restaurant Chowk, LKN           | Yash Foods                | 900  | Supply & Installation | Apr-17  | 42887 |
| 50 | Aryan's Restaurant Hazrat Ganj          | Yash Foods                | 900  | Supply & Installation | Feb-18  | 43191 |
| 51 | Aryan's Restaurant Ansal, LKN           | Yash Foods                | 900  | Supply & Installation | Jul-18  | 43344 |
| 52 | Aryan's Restaurant RJP, LKN             | Yash Foods                | 900  | Supply & Installation | Sep-18  | 43405 |
| 53 | Curry Leaf Restaurant, Allahabad        | Yash Foods                | 900  | Supply & Installation | Jan-19  | 43525 |
| 54 | Aryan's Restaurant IIM Road, LKN        | Yash Foods                | 900  | Supply & Installation | Jun-19  | 43678 |
| 55 | Chili's Restaurant, Delhi, CP           | Stellar Concept           | 1050 | Supply & Installation | Dec-16  | 42767 |
| 56 | Chili's Restaurant, Delhi, Pacific Mall | Stellar Concept           | 1050 | Supply & Installation | Dec-16  | 42767 |
| 57 | Sodabottleopenerwala Restaurant         | Olive Kitchen & Bar P Ltd | 900  | Supply & Installation | Dec-15  | 42401 |
| 58 | Mr Choy Restaurant, Delhi               | RVN Hospitality           | 600  | Supply & Installation | Dec '15 | 42036 |
| 59 | Pita Pit Restaurant                     | Mentor Hospitality        | 1200 | Supply & Installation | May-15  | 42309 |
| 60 | Pizzeria                                | Chicago Pizza             | 3000 | Supply & Installation | Jan-15  | 42339 |



|    |   |                      |       |                       |        |       |
|----|---|----------------------|-------|-----------------------|--------|-------|
| 61 | Prestige Group's Hotel Project, Bangalore | Supershine Kitchens  | 15000 | Supply & Installation | Jul-15 | 42339 |
| 62 | Ramada Plaza, Agra                        | Ramada               | 15000 | Supply & Installation | Jul-15 | 42248 |
| 63 | Wok in the Cloud Restaurant, Noida        | Wok In The Cloud     | 400   | Supply & Installation | Jan-16 | 42430 |
| 64 | MNC Cafeteria, Bangalore                  | Solas Fire Safety    | 60000 | Supply & Installation | Nov-15 | 42370 |
| 65 | Prime Plaza Hotel Jaipur                  | Oprime Plaza         | 15000 | Supply & Installation | Aug-15 | 42278 |
| 66 | Lodhi Colony Restaurant Project           | RVN Hospitality      | 800   | Supply & Installation | Aug-18 | 42309 |
| 67 | Le Marche Supermarket Gurgaon             | Marche Retail        | 8000  | Supply & Installation | Jul-19 | 43709 |
| 68 | Nirula's Ice Cream Parlours               | Coldsmith Retail     | 6000  | Supply & Installation | Jan-19 | 43800 |
| 69 | Paul Café, Gurgaon                        | Comax Hospitality    | 1200  | Supply & Installation | Nov-18 | 43101 |
| 70 | Havell's Cafeteria Noida                  | Explorere Associates | 1200  | Supply & Installation | Oct-18 | 43435 |
| 71 | Manor Hotel Restaurant, Delhi             | Manmohan Singh       | 1500  | Supply & Installation | Jan-19 | 43556 |
| 72 | Comorin Restauran Gurgaon                 | Ektra Hospitality    | 1500  | Supply & Installation | Oct-18 | 43435 |
| 73 | TGI Friday's Restaurant                   | Bistro Hospitality   | 3600  | Supply & Installation | Jan-16 | 42583 |
| 74 | Hospital Kitchen, Kanpur                  | Regency Hospital     | 2000  | Supply & Installation | Feb-17 | 42887 |
| 75 | Hospital Kitchen, Gurgaon                 | C K Birla Hospital   | 2000  | Supply & Installation | Mar-17 | 42887 |
| 76 | Resort Ladakh                             | Eco Resort           | 6000  | Supply & Installation | Dec-17 | 42767 |
| 77 | Institutional Cafeteria, Kotdwar          | Hans Cultural Centre | 9000  | Supply & Installation | Sep-17 | 43040 |
| 78 | Krispy Kreme Kitchens                     | Bed Rock Hospitality | 3000  | Supply & Installation | Jun-16 | 42614 |

# Similar project list

*List of projects in which FOH/Display kitchen were executed*

| Sl. No. | Name of project                              | Client Name                         | Size of the Project (Sq ft.) in your scope | Scope of work         | Project duration |         |
|---------|--|-------------------------------------|--|-----------------------|------------------|---------|
|         |  |                                     |  |                       | Start            | End     |
| 1       | Club Beryl                                   | Emaar MGF Land Ltd                  |  | Supply & installation | Jan'20           | Feb'20  |
| 2       | Godrej Clubhouse- The Trees, Clubhouse       | Godrej Properties Ltd               | 50000                                      | Supply & installation | 2019             | 2019    |
| 3       | Medanta Awadh                                | Medanta Awadh                       |  | Supply & installation | Dec'18           | Apr'19  |
| 4       | Aricent Cafeteria, Gurgaon                   | Aricent Technologies (Holdings) P L | 20000                                      | Supply & installation | Sep '15          | Dec '15 |
| 5       | Radisson, Agra                               | Sincere Delvelopers Pvt. Ltd        | 300000                                     | Supply & installation | 42979            | 43040   |
| 6       | Food Hall                                    | Future Group                        | 200000                                     | Supply & installation | Jan '17          | Dec '17 |
| 7       | Seven Seas Hotel, Delhi                      | Seven Seas HospitalityLtd           | 200000                                     | Supply & installation | Sep '14          | Dec '14 |
| 8       | Gateway Residency Road,Bangalore             | IHCL                                | 200000                                     | Supply & installation | Dec '14          | Feb '15 |
| 9       | Radisson Noida                               | MBD Group                           | 200000                                     | Supply & installation | 42461            | 42491   |
| 10      | Various outlets at Delhi Airport-T2 Terminal | HMS Host Services                   | 20000                                      | Supply & installation | 2018             | 2018    |

|    |                                    |                                     |        |                       |         |          |
|----|------------------------------------|-------------------------------------|--------|-----------------------|---------|----------|
| 11 | Ritz Carlton Pune                  | Rite Equipment                      | 400000 | Supply & installation | Jan'18  | June '19 |
| 12 | Haldiram's Jawalaheri              | Haldiram Products Pvt. Ltd          | 5000   | Supply & installation | 43374   | 43405    |
| 13 | Gateway Naashik                    | IHCL                                | 200000 | Supply & installation | Dec '14 | Feb '15  |
| 14 | Hotel Project, Mumbai              | Shelar Properties Pvt Ltd           | 200000 | Supply & installation | Jun '14 | Sep .14  |
| 15 | Sahara Star Hotel, Mumbai          | Sahara Group                        | 300000 | Supply & installation | Feb '14 | Jun '14  |
| 16 | Hotel Project, Srinagar            | Pirzada Hotel                       | 100000 | Supply & installation | May '14 | Aug '14  |
| 17 | The Big Chill Café, Noida          | Big Chill Café                      | 3000   | Supply & installation | May '16 | Aug '16  |
| 18 | Haldiram's                         | Haldiram's                          | 200000 | Supply & installation | 2019    | 2019     |
| 19 | Sandal Suites-Noida                | Rans Technocrats                    | 200000 | Supply & installation | 42736   | 42826    |
| 20 | Taj Palace, Delhi                  | Indian Hotel Company Ltd            | 300000 | Supply & installation | 42795   | 42856    |
| 21 | Taj Ambassador, Delhi              | Indian Hotel Company Ltd            | 300000 | Supply & installation | 43040   | 43070    |
| 22 | Taj Exotica, Goa                   | Indian Hotel Company Ltd            | 300000 | Supply & installation | 43009   | 43040    |
| 23 | Taj Cromandel, Chennai             | Indian Hotel Company Ltd            | 300000 | Supply & installation | 42948   | 42979    |
| 24 | Taj Mahal Palace-Mumbai            | Indian Hotel Company Ltd            | 300000 | Supply & installation | 42917   | 42979    |
| 25 | ITC Mughal, Agra                   | ITC Ltd.                            | 200000 | Supply & installation | 43160   | 43191    |
| 26 | Indian Culinary Institute-Tirupati | Apollo Kitchen Equipment, Ahmedabad | 100000 | Supply & installation | 43313   | 43374    |
| 27 | ITC Maurya, Delhi                  | ITC                                 | 50000  | Supply & installation | 43497   | 43556    |
| 28 | Four Points By Sheraton-Gurgaon    | Boom Exports                        | 150000 | Supply & installation | 43617   | 43678    |

|    |   |                                 |        |                       |         |        |
|----|---|---------------------------------|--------|-----------------------|---------|--------|
| 29 | Curry Leaf Restaurant, Lucknow            | Yash Foods                      | 3000   | Supply & installation | 42217   | 42278  |
| 30 | Chili's Restaurant, Delhi, Saket          | Stellar Concept                 | 3500   | Supply & installation | 41640   | 41699  |
| 31 | Prestige Group's Hotel Project, Bangalore | Supershine Kitchens             | 300000 | Supply & installation | 42186   | 42339  |
| 32 | Ramada Plaza, Agra                        | Ramada                          | 150000 | Supply & installation | 42186   | 42248  |
| 33 | Prime Plaza Hotel Jaipur                  | Oprime Plaza                    | 100000 | Supply & installation | 42217   | 42278  |
| 34 | Le Marche Supermarket Gurgaon             | Marche Retail                   | 8000   | Supply & installation | 43647   | 43709  |
| 35 | Paul Café, Gurgaon                        | Comax Hospitality               | 4000   | Supply & installation | 43405   | 43101  |
| 36 | Havell's Cafeteria Noida                  | Explorere Associates            | 4000   | Supply & installation | 43374   | 43435  |
| 37 | Manor Hotel Restaurant, Delhi             | Manmohan Singh                  | 6000   | Supply & installation | 43466   | 43556  |
| 38 | Comorin Restauran Gurgaon                 | Ektra Hospitality               | 6000   | Supply & installation | 43374   | 43435  |
| 39 | Hospital Kitchen, Kanpur                  | Regency Hospital                | 100000 | Supply & installation | 42767   | 42887  |
| 40 | Resort Ladakh                             | Eco Resort                      | 20000  | Supply & installation | 43070   | 42767  |
| 41 | Subway Restaurants                        | IPC, Middle East, Asia & Africa | 50000  | Supply & installation | Jan '14 | Dec'14 |
| 42 | Subway Restaurants                        | IPC, Middle East, Asia & Africa | 50000  | Supply & installation | Jan '15 | Dec'15 |
| 43 | Subway Restaurants                        | IPC, Middle East, Asia & Africa | 50000  | Supply & installation | Jan '16 | Dec'16 |
| 44 | Subway Restaurants                        | IPC, Middle East, Asia & Africa | 50000  | Supply & installation | Jan '17 | Dec'17 |
| 45 | Subway Restaurants                        | IPC, Middle East, Asia & Africa | 50000  | Supply & installation | Jan '18 | Dec'18 |
| 46 | Subway Restaurants                        | IPC, Middle East, Asia & Africa | 50000  | Supply & installation | Jan '19 | Dec'19 |



## *Turn around time during DLP for service call*

- ***Same day\****, if registered before 1pm.
- *Next morning if call received after 1pm*
- *Emergency call will be attended within 4 hrs*
- *Would depute dedicated team members on site to attend them ASAP with full support from head office.*

## Project Execution Plan & Methodology

### Demonstration of Project Strategy

- The methodology will be similar to what we have used for over 200 kitchen projects so far.
- As soon as we receive approval from Client, we'll ask our design team to start making shop drawings, ask our installation team to verify site measurements & services
- Division of order into several categories such as custom cooking appliances, custom fabrication, indigenous bought out items, vendor wise imported equipment
- Assigning of jobs for procurement to different in-house team
- Bar chart will be made with floats
- Progress to be monitored every two days to get on top of the task

## Project Execution Plan & Methodology

### Quality Assurance

- Adherence to QA policy.
- Each activity will have two intermediate and one final inspection by different quality team members.
- Process planning (engineering) will be the key tool for ensuring satisfactory quality of custom fabrication.
- QA certificates of OEM's will be submitted by us.
- Site inspection and test plans will be devised and submitted during the course of execution.

## Project Execution Approach & Methodology

### **EHS (Safety Methods)**

- Periodic checks
- Compliance with local law of the land
- Periodic reviews

### **Inhouse capability**

- Aster
- Stellar Gastronom
- Washmatic
- Ken-fixit

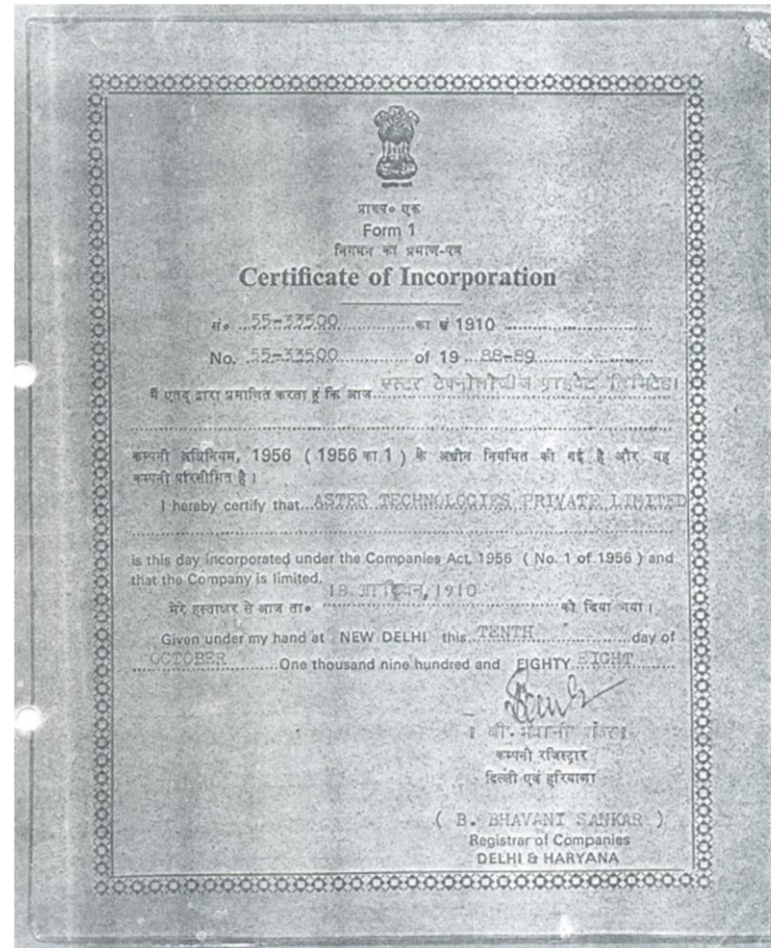


## Timeline (Delivery & Installation)

| Timeline |                              |       |        |         |         |         |         |
|----------|------------------------------|-------|--------|---------|---------|---------|---------|
| S. No.   | Description of job           | Day 1 | Week 3 | Week 10 | Week 14 | Week 18 | Week 24 |
| DS1      | Award                        |       |        |         |         |         |         |
| DS2      | Shop Drawings                |       |        |         |         |         |         |
| DS3      | Supply of Custom Fabrication |       |        |         |         |         |         |
| DS4      | Supply of Bought Items       |       |        |         |         |         |         |
| DS5      | Supply of Imported Items     |       |        |         |         |         |         |
| DS6      | Installation                 |       |        |         |         |         |         |
| DS7      | Project Close Out Stage      |       |        |         |         |         |         |

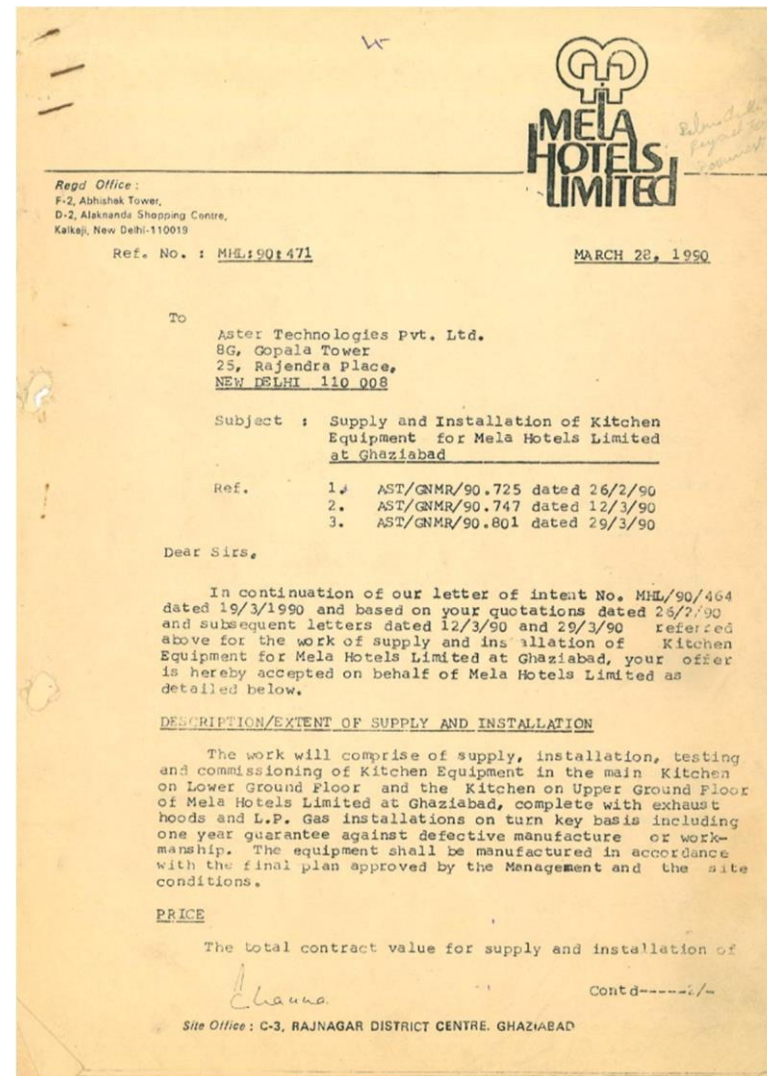
Length of experience

- 30 years



First ever kitchen equipment project carried out

- 1993 : Hotel Mela Plaza, Ghaziabad



## Adherence to BOQ Preamble for OHSE & SITE Requirements

- We will adhere to Site requirement norms.



Thank you

